



Quarterly Financial Report

Fourth Quarter of 2014-15

OVERVIEW

Since this report is for the last quarter, it serves as an *interim* financial report for the year. While the audit is not yet complete, we believe this interim report provides a reasonable basis for assessing the General Fund's financial position at the end of 2014-15. However, this information is subject to change once all accruals have been made and the audit is completed. Final financial statements will be available January 2016.

GENERAL FUND

Based on interim results, revenues for the year are up \$1.7M from budget projections. Expenditures are 6% lower than estimated budget, resulting in an ending General Fund balance of \$12.5M, an operating surplus of \$646K and a reserve level of 46% (our reserve policy is 15%).

Changes in General Fund (GF) Balance	Budget	YTD Actuals	Percent
Revenues	\$ 27,457,028	\$ 29,044,475	105.8%
Expenditures	28,971,878	27,354,948	94.4%
Other Sources (Uses)	523,368	(1,043,257)	-199.3%
Revenues Over (Under) Expenditures	\$ (991,482)	\$ 646,270	
GF Balance, Start of Year	11,835,261	11,835,261	
GF Balance, Year-to-Date	\$ 10,843,779	\$ 12,481,531	

Top Ten Revenues - The top ten revenues account for about 90% of total General Fund revenues. By focusing on these, we can get an excellent understanding of our revenue position. Overall, these key revenues are up 5.4% from budget and have increased approximately 5% from the prior FY 14. Variances are noted below:

Top Ten Revenues	Budget	YTD Actuals	Received	% FY 14	% FY 15 vs FY 14	% incr (decr)
Sales Tax	\$ 6,605,000	\$ 6,612,008	100.1%	+557K	10%	
Property Tax	6,094,000	6,360,484	104.4%	+338K	1%	
Transient Occupancy Tax	3,816,000	4,249,068	111.3%	+526K	7%	
Property Tax in Lieu of VLF	2,424,000	2,605,596	107.5%	+174K	8%	
Property Tax in Lieu of Sales Tax	2,075,000	1,918,613	92.5%	-\$266K	-14%	
Franchise Taxes	2,035,000	2,541,327	124.9%	+518K	15%	
Building Permit Fees	550,000	565,697	102.9%	+101K	22%	
Business Licenses	451,000	457,096	101.4%	-\$30K	-6%	
Prop 172 Sales Tax Public Safety	311,000	395,369	127.1%	+17K	5%	
Recreation Program Fees	283,000	259,511	91.7%	-\$27K	-11%	
Total	\$ 24,644,000	\$ 25,964,769	105.4%	+1,158M	5%	

Expenditures - Operating costs are below budget projections for the fourth quarter of the year. Capital outlay includes projects that were delayed and carried forward to FY 16. Variances are summarized below:

Expenditures By Type	Budget	YTD Actuals	% Expended
Staffing	\$ 17,938,400	\$ 18,188,584	101.4%
Maintenance & Operations	8,491,930	8,846,481	104.2%
Debt Service	185,200	138,598	74.8%
Capital Outlay	2,356,348	181,285	7.7%
Total	\$ 28,971,878	\$ 27,354,948	94.4%

ENTERPRISE FUNDS

In general, Enterprise Fund revenues and expenditures are consistent with past trends.

Water Fund

Working Capital	Budget	YTD Actuals	Percent
Revenues	\$ 12,459,000	\$ 10,777,932	86.5%
Expenditures			
Operating programs	6,279,966	7,194,138	114.6%
CIP projects	10,171,646	10,027,589	98.6%
Debt Service	6,037,900	400,241	6.6%
Other Sources (Uses)	(41,400)	(95,922)	231.7%
Balance, Start of Year	16,749,729		
Balance, Year-to-Date	\$ 6,677,817		

Debt Service lower due to credit from County for portion of remaining construction funds.

Sewer Fund

Working Capital	Budget	YTD Actuals	Percent
Revenues	\$ 27,683,000	\$ 9,488,324	34.3%
Expenditures			
Operating programs	7,156,552	7,609,490	106.3%
CIP projects	18,077,659	11,219,719	62.1%
Debt Service	241,100	239,679	99.4%
Other Sources (Uses)	(41,400)	(90,015)	217.4%
Balance, Start of Year	5,167,403		
Balance, Year-to-Date	\$ 7,333,692		

Budgeted revenues include State Revolving Fund Loan-should be a payable.

Transit Fund

Working Capital	Budget	YTD Actuals	Percent
Revenues	\$ 150,000	\$ 504,334	336.2%
Expenditures			
Operating programs		13,135	
CIP projects	921,771	745,740	80.9%
Other Sources (Uses)	(400,000)		0.0%
Balance, Start of Year	1,043,803		
Balance, Year-to-Date	\$ (127,968)		

Transit services were transferred to San Luis Obispo Regional Transit Authority in June of 2014.

Airport Fund

Working Capital	Budget	YTD Actuals	Percent
Revenues	\$ 2,388,258	\$ 1,894,285	79.3%
Expenditures			
Operating programs	737,600	785,191	106.5%
CIP projects	8,916,108	2,281,259	25.6%
Debt Service	100	24,655	24655.0%
Other Sources (Uses)	-	(9,087)	
Balance, Start of Year	2,664,973		
Balance, Year-to-Date	\$ (4,600,477)		

For More Information. This summary is based on detailed information produced by the City's financial management system. If you would like additional information, or have any questions about the report, please call Administrative Services at 237-3999.