

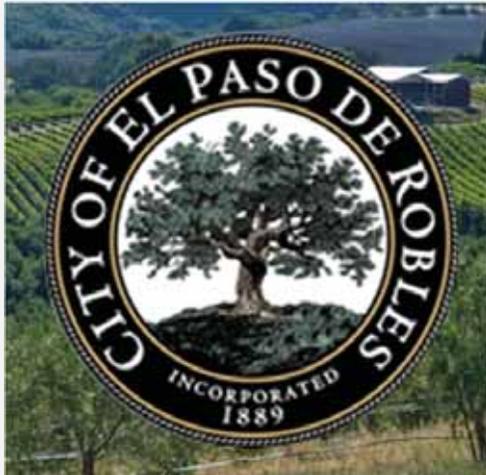


CONSULTING GROUP, INC.

RESOURCES. RESPECT. RESPONSIBILITY.

FINAL REPORT

2015 Detailed Rate Review Paso Robles Waste & Recycling & Paso Robles Roll-Off



SUBMITTED TO:

City of Paso Robles

July 13, 2015

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- A PRW&R’s Rate Application
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Executive Summary

Since 1993, Paso Robles Waste & Recycling (PRW&R) has provided solid waste collection services to homes and businesses throughout the City of El Paso de Robles through a “franchise agreement”. The franchise agreement gives PRW&R the exclusive right to provide service without outside competition and in turn, the City must approve proposed rate increases. The current franchise agreement term extends through December 2022 and revenues to PRW&R are approximately \$5.4 million per year. Roll-off services, which are also provided through the franchise agreement, represent approximately \$800,000 in additional revenue per year.¹

PRW&R has been proactive in its use of technology and its development and implementation of programs and services within the City of Paso Robles (City). It appears to be operating efficiently and effectively, with a safety record that compares very favorably to the industry. The City, and its residents and businesses, appear to be being well served by PRW&R.

PRW&R proposed an 11.78% increase to its rates for 2015 (12.17% when taking into account adjustments to its disposal expense associated with the most recent increase to the landfill tipping fee).^{2,3} Based on our review, and incorporating direction from City staff, we recommend a rate increase of 9.46% effective January 1, 2016, which provides PRW&R with an 11.1% return (profit). We also recommend that the City approve projected solid waste collection rate increases to go into effect over a 5-year period as shown in Table 1 below.

**Table 1
RECOMMENDED RATE ADJUSTMENTS**

Sept 1, 2015	Jan 1, 2016	Jan 1, 2017	Jan 1, 2018	Jan 1, 2019	Jan 1, 2020
PRW&R's Requested Rate Adjustments					
12.17%	3.85%	1.77%	2.94%	2.01%	NA
R3's Recommended Rate Adjustments					
NA	9.46%	5.90%	3.41%	3.13%	2.44%

If approved, this will be the first rate increase in 8 years. The above recommended adjustments account for the impact an effective date of January 1, 2016 with annual adjustments on January 1st thereafter. Rates for roll-off services are to remain the same, i.e. no increase to that service is proposed.

¹ This includes both franchise and non-franchise roll-off revenue.
² The Company accounted for the increased landfill tipping fees as separate adjustments to the various applicable rates.
³ Our projected increase in landfill costs do not include PRW&R's projected 355 additional tons of material landfilled each year for 2015, as well as for 2016 through 2019, and assume a \$2 per ton increase as of July 1, 2019.



Background

The City of Paso Robles (City) entered into a franchise agreement (Agreement) with Paso Robles Waste & Recycle (PRW&R) in 1993 for the exclusive right to collect and transport solid waste, recyclables and green waste generated within the City. The Agreement covers residential and commercial collection, including the collection of roll-off containers, which are serviced by Paso Robles Roll-Off (PRRO), a related party of PRW&R. Country Disposal, another related party, provides solid waste and recycling services in unincorporated areas of the San Luis Obispo County (County) surrounding the City.

Section 9b of the Agreement (Service Rate Adjustments) provides PRW&R with the opportunity to request a rate adjustment, with any such requests to be accompanied by “satisfactory evidence” that:

- The method used to allocate revenues and expenses among the Contractor and its Affiliated Companies is commensurate with actual services provided by such entities under this Agreement;
- Wages, Retirement Benefits, Deferred Compensation, and other employee benefits are commensurate with such wages and benefits provided within the industry throughout California;
- Profit sharing contributions and/or bonuses to officers and employees have been excluded from consideration;
- Depreciation schedules are consistent among the Contractor, and its Affiliated Companies, accurately reflect equipment and other assets that are used to provide services under this Agreement, and are consistent with Generally Accepted Accounting Principles then in effect;
- Rent and other related party transactions are no greater than then-current market conditions; and
- Discretionary non-essential capital improvements such as non-essential remodeling, non-essential retrofitting of existing equipment or vehicles, non-essential equipment replacement, etc. have been excluded from consideration.

Both Article XIII D, Section 6(b) of the California Constitution and the Agreement allows the City to approve new customer rates for up to five (5) years. The Agreement also entitles PRW&R to a fair and reasonable return for the services that it provides under the terms of the Agreement. Tables 2 and 3 on the following page provide the basic residential and commercial rates, which have in effect since 2008.

**Table 2
CURRENT RESIDENTIAL RATES**

Gallons	Rate	Cost/Gal
40	\$ 26.42	\$ 0.66
60	\$ 34.57	\$ 0.58
90	\$ 38.13	\$ 0.42

**Table 3
CURRENT COMMERCIAL RATES**

Yards	Rate		
	1x / week	2x/ week	3x / week
1.5 yards	\$ 97.12	\$ 152.82	\$ 208.52
2 yard	\$ 113.84	\$ 186.19	\$ 258.70
3 yards	\$ 147.28	\$ 250.20	\$ 353.38
4 yards	\$ 214.08	\$ 347.66	\$ 481.52

While the Agreement provides various information related to the setting of rates, it is silent on:

- When the rate adjustment is to become effective (e.g., January 1st, July 1st, September 1st);
- A specific rate of return (profit level);
- Any items that are to be treated as “pass-through” expenses (e.g., third-party processing and disposal expenses, franchise fees, rate review cost, etc.); and
- Any specific “non-allowable” expenses, or expenses that are to be limited (e.g., fines and penalties, donations, income taxes, travel and entertainment, dues and subscriptions, etc.).

Rate Adjustments

PRW&R’s Requested Rate Adjustments

PRW&R issued a Rate Application to the City on August 12, 2014. A revised Rate Application, which formed the basis of our review, was submitted on December 16, 2014 (Appendix A). PRW&R completed the required financial information in support of that Rate Application in May 2015. That Rate Application projected increases as listed in Table 4:^{4,5}

⁴ PRW&R’s Rate Application did not project an overall rate adjustment associated with the annual landfill tipping fee increases, but instead calculated that amount as an additional component of the monthly rate for each service level.

R3

**Table 4
PRW&R'S REQUESTED RATE ADJUSTMENTS**

	Assumed Date of Rate Adjustment				
	Sept 1, 2015	Jan 1, 2016	Jan 1, 2017	Jan 1, 2018	Jan 1, 2019
Without Landfill Increase	11.78%	3.38%	1.32%	2.50%	2.01%
Landfill Increase	0.39%	0.47%	0.46%	0.45%	0.00%
Total Rate Adjustment	12.17%	3.85%	1.78%	2.95%	2.01%

With regard to the “landfill increase”, by Resolution No. 13-151, the City increased tipping fees at the City-owned landfill for the first time in 12 years. Tipping fee increases went into effect on July 1, 2014, with annual adjustments approved through 2018. PRW&R withholds payment of the City-approved increase apparently until increase collection rates are in effect. Underpayment of tipping fees by PRW&R is projected to be \$115,800 by the time the proposed collection rate increase goes into effect. At a June 9, 2015, meeting with City representatives, PRW&R agreed that once a rate increase is effective, the tipping fee underpayment will be paid back to the City over time.

Recommended Rate Adjustments

2015 Rate Adjustment

Based on our review, and incorporating direction from City staff, we recommend the following adjustments to PRW&R’s 2015 rate adjustment calculation:

- Reduce the projected 2015 Green Waste Processing expense by approximately \$25,000, to reflect the 2013 reported expense without PRW&R’s 2014 and 2015 projected 10% increases, which have not occurred;
- Disallow Promotion expenses of approximately \$24,000 related to charitable contributions;
- Reduce Travel and Entertainment expense by \$6,000 related to expenses associated with the San Luis County Garbageman’s Association that were incorrectly attributed to the 2013 base year expense;
- Eliminate the 2015 Contract Negotiation Expense of \$50,000;⁶

⁵ The City has a schedule for annual adjustments to the landfill tip fees effective July 1st of each year through July 1, 2018. For purposes of our analysis we assumed a \$2.00 per ton increase effective July 1, 2019, consistent with the \$2.00 annual increases scheduled for 2016 through 2018.

⁶ This expense item, which is accounted for in PRW&R’s 2016 through 2019 projections, has been removed from its 2015 projections by R3 to offset the allowance of certain Legal and Accounting



- Eliminate PRW&R’s proposed expense of approximately \$46,000 associated with its calculated loss of revenues due to the delay in implementing the rate adjustment on September 1, 2015 rather than January 1, 2015; and
- Reduce PRW&R’s 2015 Disposal expense to eliminate its projected increase of 355 additional tons of material landfilled in 2015 as compared to 2013;⁷ and
- Set PRW&R’s return (profit) at 11.1% of expenses.

The tipping fee underpayment is to be addressed by the City and PRW&R and is considered beyond the scope of this rate increase.

2016-2019 Rate Adjustments

Based on R3’s review, direction from the City, and adjustments to account for an effective date of January 1, 2016, with annual adjustments effective on January 1st thereafter, R3’s recommended rate adjustments are shown in Table 5 below.

**Table 5
R3’S RECOMMENDED RATE ADJUSTMENTS**

Assumed Date of Rate Adjustment					
Sept 1, 2015	Jan 1, 2016	Jan 1, 2017	Jan 1, 2018	Jan 1, 2019	Jan 1, 2020
NA	9.46%	5.90%	3.41%	3.13%	2.44%

A copy of the Maximum Service Rates (Exhibit D of the Agreement), accounting for the above recommended adjustments is provided in Appendix B.

Company’s Rate Application

2015 Rate Adjustment

PRW&R’s 2015 projected rate increase is based on its 2013 audited revenues and expenses projected to 2014, and then to 2015 figures. In projecting 2015 results, PRW&R assumed moderate increases to most of its 2013 reported expenses of 3.0% or less, with the following exceptions:

- Franchise fee (18% increase);⁸

expenses in 2015 related to contract negotiations and rate application preparation costs that are not expected to be incurred in 2016 through 2019.

⁷ PRW&R based this figure in part on an increase of 230 tons of material landfilled between 2013 and 2012. During that period, however, revenues increased by more than \$55,000 reflecting “growth” that likely accounted for some or all of that additional tonnage. Given this finding, we do not feel that it is reasonable to increase tonnages without a corresponding increase in revenues.

⁸ Due to escalating franchise fee percentage and the incorporation of franchise fees on recyclable material sales revenues.



- Green Waste Processing (21% increase);⁹ and
- Legal and Accounting (\$131,000 increase).

The 2015 projection also includes the following new expense line items:

- Contract Negotiation Expense (\$50,000);¹⁰
- Account Migration Expense (\$37,000);¹¹ and
- A one-time expense of approximately \$46,000 to compensate PRW&R for lost revenue due to an assumed September 1, 2015 rate adjustment versus a January 1, 2015 rate adjustment.

PRW&R's rate adjustment calculation assumes:

- **Return (Profit)** – 11.1% return;
- **Pass-Through Expenses** – No pass-through expenses (i.e., return is calculated on all expenses); and
- **Non-Allowable Expenses** – No expenses were excluded.

2016-2019 Rate Adjustments

- PRW&R's Rate Application projected a number of significant expense line item increases for 2016 through 2019 (e.g., Green Waste Processing, Insurance, Legal and Accounting); however, it also projected no annual increases for many of its reported expenses for 2016 through 2019; and
- PRW&R's projections for 2014 through 2019, not including adjustments to the landfill tipping fees, result in total 2019 expenses of ~\$6.05 million, which is approximately \$20,000 less than what the total expense would be if all expenses were increased by 3% for 2014 through 2019.

New Service Levels and Rate Categories

PRW&R's Rate Application includes a number of new service levels and rate categories, including:¹²

- A new 20-gallon rate;
- A \$10 charge for additional residential recycling or green waste containers;

⁹ This assumed a 10% annual increase in the green waste tipping fee for 2014 and 2015.

¹⁰ The Contract Negotiation Expense was for additional administrative tasks associated with the requirements of the new Franchise Agreement such as increased reporting, solid waste audits, operational audits and the increased frequency of financial audits in the new agreement.

¹¹ This assumes that a certain number of accounts will "migrate" to a lower service volume with an associated loss of approximately \$37,000 in rate revenue in 2015.

¹² Schedule II – Other Fees of the Rate Application includes a listing of PRW&R's additional proposed services and fees.

- Charges for commercial recycling and commercial green waste service levels in excess of the equivalent solid waste service levels; and
- Various new additional charges for items such as overweight containers, extra pick-up charges, go-back charges and locking bin charges.

Once approved, any new service levels and charges are to be included as Exhibit D of the Franchise Agreement. The new services and fees proposed by PRW&R in Schedule II (Other Fees) of its Rate Application appear reasonable and are generally consistent with similar types of fees in many other jurisdictions. We recommend that the City incorporate PRW&R's proposed "Other Fees" into its approved rate schedule as Exhibit D.

Rate Review Methodology

Our review of PRW&R's Rate Application included, but was not limited to the following:

- Reviewing the mathematical accuracy and logical consistency of the Rate Application;
- Tying PRW&R's projected 2014 results to its 2013 audit figures and assessing the reasonableness of all associated revenue and expense adjustments;
- Assessing the reasonableness of PRW&R's revenue and expense assumptions and projections for 2015 to 2019;
- Reviewing the reasonableness of the methods used to allocated shared costs among its related parties;
- Reviewing the reasonableness of related party transactions;
- Analyzing line item revenue and expense variances for 2010 through 2013;
- Assessing the general reasonableness and necessity of PRW&R's individual line item expenses and identifying potentially non-allowable expenses;
- Identifying and projecting the impact of potential pass-through expenses (i.e., expenses directly passed through to the customers and not subject to a rate of return for PRW&R);
- Assuring that PRW&R's projections accurately reflect required changes to the City's franchise fees, as specified in the Agreement;
- Reviewing the reasonableness of PRW&R's assumed rate of return;
- Calculating the required rate adjustments accounting for any appropriate revenue and expense adjustments;
- Reviewing the reasonableness of PRW&R's proposed "Other Fees";
- Discussing current and planned operations with PRW&R's management and touring PRW&R's facilities;
- Reviewing PRW&R's, PRRO's and Country Disposal's historical safety record; and

- Conducting a review of PRRO's historical revenues and expenses and projected profit levels.

Limitations

Projecting customer rates over a five year period is in many ways an educated best guess. In developing our recommendations, we made various adjustments to the Company's 2015 projections based on our review and specific information known at the time of our review. In considering PRW&R's projections for 2016 through 2019, we reviewed and evaluated the basis for the various projections. While we would suggest a number of adjustments to PRW&R's projections, including both increasing and decreasing various projections, in total we found that PRW&R's 2016 through 2019 calculated annual rate adjustments fall within what we consider to be a reasonable range for such extended projections.

It should be noted that that during this five year period, in addition to likely increases in certain costs due to inflation, PRW&R will also likely incur additional costs related to changes in operations. Such changes include complying with AB 1826, the State's mandatory commercial organics recycling requirement, as well as potential increased diversion efforts. While it is not possible to quantify those cost impacts at this time, those potential impacts were considered in our assessment of the reasonableness of PRW&R's projections for 2016 through 2019.

Findings

Operational Performance

When considering rate adjustments and more specifically what constitutes "a fair and reasonable return," it is helpful to understand the effectiveness of the operations that drive the costs. While we did not perform an operational review of PRW&R's operations as part of this engagement, R3 did perform an operational review of PRW&R in 2011 on behalf of the City. That review found among other things that PRW&R, and its related parties, were providing effective operations and had embraced a number of newer industry innovations to improve performance.¹³ We also found that:

- Residential and commercial routes were operating in a safe and effective manner and were achieving reasonable productivity;
- Diversion rates for franchised tonnage had increased steadily from 2005 (27%) through 2010 (33%);
- Vehicle maintenance operations appeared reasonable, with the companies receiving "satisfactory" ratings from the California Highway Patrol's biennial vehicle maintenance inspection program;

¹³ Those innovations include route management software to improve customer service and billing accuracy, as well as split commercial carts to provide recycling opportunities for businesses where there are space limitations for container storage.

- PRW&R had in place an effective process for tracking and controlling overweight vehicles, helping to minimize the impacts refuse vehicles have on the City's street maintenance costs; and
- PRW&R's safety record exceeded industry standards. PRW&R's insurance carrier reported that *"...Paso Robles Waste Disposal operates one of the safest refuse companies in California."*

Since that review, PRW&R has implemented a number of additional innovations to improve operations, including upgrading its customer service systems, beginning the conversion of its collection fleet to compressed natural gas (CNG), and implementing a commercial organics pilot program. It has also continued to maintain a very safe operation relative to the industry standard, which we consider to be perhaps the single best indicator of the overall effectiveness of operations.

Roll-Off Service

PRW&R did not include Paso Robles Roll-Off, Inc.'s (PRRO) revenues and expenses in its Rate Application's revenue and expense projections. PRW&R Rate Application did, however, apply the calculated rate adjustments to PRRO's rates. Since roll-off revenues and expenses were not included in PRW&R's Rate Application, the calculated rate adjustment has no bearing on what if any adjustment should be made to PRRO's rates. We reviewed this issue with PRW&R management and understand that PRW&R agrees that PRRO's rates should not be adjusted based on the results of this review.¹⁴

Allocation of Shared Expenses

PRW&R shares its facility and support costs with two related party entities under common control:

- Paso Robles Country Disposal; and
- Paso Robles Roll-Off.

PRW&R is reimbursed by the related entities for their portion of shared costs incurred by PRW&R, which was approximately \$857,202 during the year ending December 31, 2013. PRW&R also shares a vehicle with Country Disposal. PRW&R reimburses Country Disposal for its share of the vehicle cost, which was \$46,705 for the year ended December 31, 2013.

PRW&R reported that shared expenses are allocated as accurately as practical so that costs of providing services to the customers of each company accurately reflect the cost of doing business within the jurisdiction served. The companies share the costs of:

- Employees who do work for multiple companies;
- Office supplies and services;

¹⁴ Annual revenue for PRRO was reported at \$791,188 for 2013. This includes both franchise and non-franchise roll-off revenue.



- Shop supplies and services;
- Vehicles costs which cannot be directly billed;
- Facility maintenance;
- Computer hardware and software; and
- Utilities.

Most shared expenses are allocated based on the revenue generated by each company in the previous year. In 2013, shared costs were allocated as follows, based on revenue:¹⁵

- PRW&R – 71.32%;
- Country Disposal – 18.18%; and
- PRRO – 10.51%.

PRW&R also reported that the following businesses are also related parties but did not report any shared costs due to the nature of the businesses:

- 3G CNG; and
- Twin Oaks Legacy.

Twin Oaks Legacy and 3G CNG operate independent of PRW&R. Twin Oaks Legacy is a landlord, which owns the land PRW&R leases to conduct its operations. 3G CNG was built on its own parcel, has its own independent utilities and utility bills.



¹⁵ In 2013, revenues were \$5,369,134 for PRW&R; \$1,368,392 for Country Disposal; and \$791,188 for PRRO.

Related Party Transactions

PRW&R reported the following related party transactions:

Rent

The original facility at which PRW&R conducts operations was purchased by Dale Gomer and his brother, Dennis Gomer, and rent is paid to them. Dale Gomer is the President of PRW&R. Additionally, the facility was recently expanded to accommodate the growing needs of PRW&R, to consolidate all operations to one location in order to enable PRW&R to provide more efficient service to its customers. Rent for the expansion is paid to Twin Oaks Legacy, LLC.

Compressed Natural Gas

PRW&R purchases compressed natural gas (CNG) fuel from 3G CNG Corporation. PRW&R pays \$2.50 per gasoline gallon equivalent (gge), the lowest priced CNG in the area. CNG pricing near Paso Robles (according to CNGPrices.com, 1/30/2015) is as follows:

- Paso Robles: \$2.50/gge;
- San Luis Obispo: \$2.54/gge;
- Santa Maria: \$2.64/gge;
- Salinas: \$2.79; and
- Wasco: \$2.90.

Diesel Particulate Filter Cleaning

PRW&R pays 3G CNG for diesel particulate filter cleaning. PRW&R pays \$200 per cleaning, the same rate charged to other 3G CNG filter customers.

- PRW&R paid \$2,200 for 11 filters in 2013.
- PRW&R paid \$2,200 for 11 filters in 2014.

Variance Analysis

R3 conducted a variance analysis of PRW&R's revenues and expenses for 2010, 2011, 2012 and 2013. That analysis found that PRW&R's expenses increased by approximately \$317,000 (6.7%) between 2010 and 2013, while revenues increased by approximately \$113,000 (2.2%) during that same period.

R3

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R3

Appendix A

PRW&R's Rate Application



December 16, 2014

Jim App, City Manager
City of Paso Robles
1000 Spring St,
Paso Robles, CA 93446

Re: Rate Analysis and 5 year Projected Rate Increase Schedule

Dear Jim:

As we previously indicated at the Solid Waste Ad Hoc Committee meeting and in subsequent communications to the City, attached please find our update for proposed rate changes for Paso Robles Waste & Recycle ("PRW&R"). As you may recall, PRW&R has not had a rate increase since July of 2007, although most of our costs have increased since then.

As a result of a number of factors that we have already discussed, we are currently proposing a rate increase of approximately 11.78% in the first year, with more modest increases of between 1.32% and 3.38% annually over the following four years. As summarized in greater detail below, we are also proposing some new service options for our customers. These options will allow PRW&R to better meet our customers' individual needs.

The attached Schedule I provides the proposed rates for each residential and commercial service option through 2019. Please note that we have included a new 20 gallon can option. As our customers increase recycling through taking advantage of the improved diversion opportunities that we have made available to them, we anticipate the need for smaller refuse can options. This is consistent with what has been experienced by haulers in other jurisdictions throughout San Luis Obispo County and the State.

Schedule II includes fees for services that are outside of the base service that we provide. During our many years of providing service to Paso Robles residents, we have identified several issues that increase the costs incurred by PRW&R in providing service to specific customers. In the past, these costs were spread out over the entire customer base; instead of continuing to do so, and to more fully comply with Prop 218, PRW&R is proposing that specific charges be directed to those customers that cause PRW&R to incur those costs. In doing so, the costs associated with disposal services will be borne by those customers who cause costs to rise, as opposed to spreading costs throughout the rate base to all customers.

Finally, as support for our proposed rates changes, we have also included detailed schedules within the rate setting model. These are included to provide the City with a more thorough understanding of the expense components that impact rates. Known increases to franchise fees, landfill fees and other costs that have pre-established periodic increases have built into the rate model.

Appendix A

Although these proposed rates reflect increased costs of doing business under the new contract, we remain confident that when you compare our proposed rates to those charged in other jurisdictions in San Luis Obispo County on an "apples to apples" basis, our proposed rates remain extremely competitive.

We look forward to meeting with the Ad Hoc Committee and the City's designated representatives to discuss this rate proposal and to incorporate any suggestions that the City may have.

Sincerely,

Paso Robles Waste and Recycle

The image shows two handwritten signatures in blue ink. The signature on the left is for Dale Gomer, and the signature on the right is for Ian Hoover. Both signatures are written in a cursive, flowing style.

Dale Gomer, President and CEO

Ian Hoover, General Manager

Enclosures

cc: Doug Monn (w/ enclosures)
Jim Throop (w/ enclosures)
Christine Halley (w/ enclosures)
William Schoen (w/ enclosures)
Terry Schubert (w/ enclosures)

Appendix A

PRWR Proposed Rate Terms

December 12, 2014

Schedule I – Projected Service Rates over 5 years

Container Size	2015 Service rate total	2016 Service rate total	2017 Service rate total	2018 Service rate total	2019 Service rate total
<u>Residential rates</u>					
20 Gallon Automated at Curb	\$ 26.11	\$ 26.96	\$ 27.29	\$ 27.94	\$ 28.42
40 Gallon Automated at Curb	\$ 29.44	\$ 30.41	\$ 30.79	\$ 31.52	\$ 32.03
60 Gallon Automated at Curb	\$ 38.60	\$ 39.89	\$ 40.40	\$ 41.37	\$ 42.00
90 Gallon Automated at Curb	\$ 42.63	\$ 44.09	\$ 44.65	\$ 45.72	\$ 46.36
<u>Commercial Rate</u>					
40 Gallon Can, 1 time per week	\$ 37.02	\$ 38.20	\$ 38.66	\$ 39.54	\$ 40.18
40 Gallon Can, 2 times per week	\$ 63.30	\$ 65.37	\$ 66.18	\$ 67.73	\$ 68.81
60 Gallon Can, 1 time per week	\$ 53.70	\$ 55.44	\$ 56.13	\$ 57.43	\$ 58.35
60 Gallon Can, 2 times per week	\$ 100.52	\$ 103.85	\$ 105.16	\$ 107.65	\$ 109.40
90 Gallon Can, 1 time per week	\$ 66.82	\$ 69.02	\$ 69.87	\$ 71.50	\$ 72.62
90 Gallon Can, 2 times per week	\$ 134.77	\$ 139.29	\$ 141.05	\$ 144.40	\$ 146.71
1 yrd bin, 1 time per week	\$ 99.90	\$ 103.27	\$ 104.57	\$ 107.01	\$ 108.54
1 yrd bin, 2 times per week	\$ 162.48	\$ 168.06	\$ 170.19	\$ 174.18	\$ 176.49
1 yrd bin, 3 times per week	\$ 225.06	\$ 232.84	\$ 235.80	\$ 241.35	\$ 244.44
1 yrd bin, 4 times per week	\$ 287.64	\$ 297.63	\$ 301.42	\$ 308.52	\$ 312.40
1 yrd bin, 5 times per week	\$ 350.22	\$ 362.42	\$ 367.04	\$ 375.69	\$ 380.35
1.5 yrd bin, 1 time per week	\$ 108.73	\$ 112.46	\$ 113.87	\$ 116.52	\$ 117.96
1.5 yrd bin, 2 times per week	\$ 171.53	\$ 177.53	\$ 179.78	\$ 183.95	\$ 185.91
1.5 yrd bin, 3 times per week	\$ 234.32	\$ 242.61	\$ 245.68	\$ 251.38	\$ 253.86
1.5 yrd bin, 4 times per week	\$ 297.13	\$ 307.69	\$ 311.60	\$ 318.82	\$ 321.82
1.5 yrd bin, 5 times per week	\$ 359.92	\$ 372.77	\$ 377.51	\$ 386.25	\$ 389.77
2 yrd bin, 1 time per week	\$ 127.60	\$ 132.02	\$ 133.68	\$ 136.78	\$ 138.35
2 yrd bin, 2 times per week	\$ 209.17	\$ 216.56	\$ 219.30	\$ 224.38	\$ 226.60
2 yrd bin, 3 times per week	\$ 290.94	\$ 301.30	\$ 305.12	\$ 312.18	\$ 315.05
2 yrd bin, 4 times per week	\$ 372.41	\$ 385.74	\$ 390.64	\$ 399.67	\$ 403.19
2 yrd bin, 5 times per week	\$ 454.18	\$ 470.48	\$ 476.47	\$ 487.49	\$ 491.65
3 yrd bin, 1 time per week	\$ 165.33	\$ 171.14	\$ 173.30	\$ 177.31	\$ 179.14
3 yrd bin, 2 times per week	\$ 281.47	\$ 291.51	\$ 295.21	\$ 302.03	\$ 304.70
3 yrd bin, 3 times per week	\$ 397.88	\$ 412.18	\$ 417.41	\$ 427.04	\$ 430.56
3 yrd bin, 4 times per week	\$ 514.10	\$ 532.65	\$ 539.42	\$ 551.86	\$ 556.22

Appendix A

PRWR Proposed Rate Terms

December 12, 2014

3 yrd bin, 5 times per week	\$ 630.52	\$ 653.32	\$ 661.63	\$ 676.89	\$ 682.09
3 yrd bin, 6 times per week	\$ 746.83	\$ 773.88	\$ 783.73	\$ 801.80	\$ 807.84
4 yrd bin, 1 time per week	\$ 240.30	\$ 248.71	\$ 251.87	\$ 257.75	\$ 260.63
4 yrd bin, 2 times per week	\$ 391.06	\$ 405.01	\$ 410.16	\$ 419.67	\$ 423.58
4 yrd bin, 3 times per week	\$ 542.13	\$ 561.61	\$ 568.76	\$ 581.91	\$ 586.87
4 yrd bin, 4 times per week	\$ 693.10	\$ 718.11	\$ 727.25	\$ 744.05	\$ 750.04
4 yrd bin, 5 times per week	\$ 843.96	\$ 874.50	\$ 885.64	\$ 906.08	\$ 913.11
4 yrd bin, 6 times per week	\$ 994.92	\$ 1,030.99	\$ 1,044.12	\$ 1,068.21	\$ 1,076.27
<u>Rolloff Rate</u>					
10 yrd box - concrete	\$ 222.31	\$ 229.82	\$ 232.85	\$ 238.67	\$ 243.45
20 yrd box	\$ 360.05	\$ 373.89	\$ 381.95	\$ 392.83	\$ 397.61
30 yrd box	\$ 451.16	\$ 468.91	\$ 479.79	\$ 493.78	\$ 499.04
40 yrd box	\$ 544.49	\$ 566.22	\$ 579.96	\$ 597.12	\$ 602.91
Compactor Service	\$ 260.78	\$ 269.59	\$ 273.14	\$ 279.96	\$ 285.58

Schedule II – Other Fees

Paso Robles Waste and Recycle also proposes the following fee schedule, subject to Franchise Fees, for services being provided to customers in conjunction with normal operations.

<u>Residential</u>	2015	2016	2017	2018	2019
40 gl extra p/u at curb	\$7.02	\$7.26	\$7.35	\$7.54	\$7.69
60 gl extra pickup	\$9.27	\$9.58	\$9.71	\$9.95	\$10.15
90 gl extra p/u at curb	\$10.26	\$10.61	\$10.75	\$11.02	\$11.24
Extra bag	\$3.35	\$3.47	\$3.51	\$3.60	\$3.67
Go Back	\$7.58	\$7.83	\$7.94	\$8.14	\$8.30
Overfull container	\$3.35	\$3.47	\$3.51	\$3.60	\$3.67
Additional Residential Recycle/GW container	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00

Commercial

Extra waste, per yard	\$15.38	\$15.90	\$16.11	\$16.51	\$16.84
3yd rent a bin delivery and removal	\$77.41	\$80.03	\$81.08	\$83.10	\$84.77
3yd rent a bin switch out	\$69.25	\$71.59	\$72.53	\$74.34	\$75.83
4yd rent a bin delivery and removal	\$92.61	\$95.74	\$97.00	\$99.42	\$101.42
4yd rent a bin switch out	\$82.85	\$85.65	\$86.78	\$88.94	\$90.73
Go back	\$13.20	\$13.65	\$13.83	\$14.17	\$14.46
Rent-A-Bin daily rent	\$3.35	\$3.47	\$3.51	\$3.60	\$3.67
Locked Bin - per dump	\$3.35	\$3.47	\$3.51	\$3.60	\$3.67
Delay Charge per hour	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
Overweight Bin Fee per yard	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00

Appendix A

PRWR Proposed Rate Terms December 12, 2014

Rolloff

Bin rent per day	\$5.00	\$5.17	\$5.24	\$5.37	\$5.48
Delay Charge per hour	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
Non service fee	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00
Overweight charge	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00

All

Removal Fee, stopped service	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
Collections fee	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
Failed attempt to removal container up to 3x	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Unreturned or damaged container	Company Cost				
> 90 Days Past Due Charge per month on delinquent accounts	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
Compacted Tonnage	\$55.17	\$57.63	\$60.08	\$62.53	\$62.53
Uncompacted Tonnage	\$66.82	\$69.89	\$72.34	\$74.79	\$74.79
Mattress/Boxspring/Sofa	\$14.71	\$14.71	\$15.94	\$15.94	\$15.94
Appliance in Container	\$17.17	\$17.17	\$18.39	\$18.39	\$18.39
Appliance w/Freon in Container	\$30.65	\$30.65	\$34.33	\$34.33	\$34.33
Auto/light truck tires	\$3.68	\$3.68	\$3.98	\$3.98	\$3.98
Commercial truck tire	\$7.36	\$7.36	\$7.66	\$7.66	\$7.66

Additional Notes on Rates and Service

- 1) Additional Residential Recycle or Green Waste Containers: \$10 per can. Residential service includes one recycle and one green waste cart of customer's size preference. Each additional cart will be provided at a flat fee of \$10 per cart per month.
- 2) Overweight Bin Fee: Refuse bins weighing greater than 300lbs per yard will be charged an overweight fee of \$15 per yard for the overweight dump.
- 3) Late Fee: \$5.00 late fee each month the balance continues to be 90+ days.
- 4) Container Removal Fees: \$10 per failed attempt to remove containers. After 3 attempts, customer will be charged for the unreturned containers at Company's cost.
- 5) Additional Commercial Recycle Container: Commercial refuse service includes a single recycle container of customer's choice up to the volume and frequency of the subscribed refuse service. Customers requesting a recycle container larger than the refuse bin, an additional container, or additional pickup frequency beyond the refuse service frequency will be charged 25% of the difference between customer's current refuse service and the refuse service of the size and frequency requested. (E.g., a customer with 3-yr once per week refuse service may have up to a 3-yr once per week recycle service. If customer wanted a 4-yr recycle once per week, they would be charged 25% of the difference between 3-yard 1X/week service and 4-yard 1X/week service.)
- 6) Unreturned or Damaged Containers: Containers damaged by customer or unreturned after closing an account will be charged to customer at Company's current cost.
- 7) Extra Pick-up and Go-back/Trip charges: Extra pickup charges cover the dump of the container; go-back charges cover the cost to send truck to customer. Customers who fail to set container out for pickup in time will be charged a go-back, while customers requesting an extra dump will be charged a Go-back and an Extra Pick-up.
- 8) Overfull Container Charge: Container lids must be able to fully close. Residential containers which lids cannot fully close will be charged the Overfull Container fee. Commercial customers will be charged for 1 yard of waste. Fully closing lids are important to control odors, vectors, minimize litter, minimize storm water intrusion, lessen the odds of tampering by animals, and to fairly account for container volume.
- 9) Roll off minimum tonnage: Roll-off rates include two, three, and five tons of disposal for 20-yard, 30-yard, and 40-yard boxes, respectively. In the event tonnage exceeds the included amount, extra tonnage will be charged at current approved rate.

Appendix A

PRWR Proposed Rate Terms December 12, 2014

- 10) Roll-off overweight charge: Roll-off boxes have a 10 ton maximum capacity. This 10 ton limit ensures loads are safe and trucks do not go overweight. In the event customer loads a roll-off box in excess of ten tons, a \$250 overweight fee will be applied. Customer may be responsible for off-loading material. Box may not be able to be removed until box is off-loaded.
- 11) Split Bins: Split bins are commercial bins with a center divider that allows on half of the bin to hold refuse, the other half is for recyclables. Split bins allow recycle service for customers with space for only one bin. Split bins will be charged at 65% the refuse rate for the equivalent sized refuse service.
- 12) Daily Rent, Roll-off and Rent-a-bins: Roll-off and Rent-a-bin rates include 10 days of rent beginning the day after delivery or service. After 10 days, the daily rent is applied.
- 13) Roll-off non-service fee: Roll-off boxes not serviced within a 30 day period will be charged a \$125 non-service fee in addition to rent.
- 14) Locked bin charge: Customers requesting locked bins will pay an additional \$3 per dump.
- 15) Delay Charges: Delay charges will be applied to commercial and roll-off customers causing unreasonable delays to the collection vehicle. Examples include requesting the collection truck wait while a car blocking the container is moved, or, requesting the collection truck wait while container is pulled or refilled.

Appendix A

Container Size	2015 Service rate total	2016 Service rate total	2017 Service rate total	2018 Service rate total	2019 Service rate total
<u>Residential rates</u>					
20 Gallon Automated at Curb	\$ 26.11	\$ 26.96	\$ 27.29	\$ 27.94	\$ 28.42
40 Gallon Automated at Curb	\$ 29.44	\$ 30.41	\$ 30.79	\$ 31.52	\$ 32.03
60 Gallon Automated at Curb	\$ 38.60	\$ 39.89	\$ 40.40	\$ 41.37	\$ 42.00
90 Gallon Automated at Curb	\$ 42.63	\$ 44.09	\$ 44.65	\$ 45.72	\$ 46.36
<u>Commercial Rate</u>					
40 Gallon Can, 1 time per week	\$ 37.02	\$ 38.20	\$ 38.66	\$ 39.54	\$ 40.18
40 Gallon Can, 2 times per week	\$ 63.30	\$ 65.37	\$ 66.18	\$ 67.73	\$ 68.81
60 Gallon Can, 1 time per week	\$ 53.70	\$ 55.44	\$ 56.13	\$ 57.43	\$ 58.35
60 Gallon Can, 2 times per week	\$ 100.52	\$ 103.85	\$ 105.16	\$ 107.65	\$ 109.40
90 Gallon Can, 1 time per week	\$ 66.82	\$ 69.02	\$ 69.87	\$ 71.50	\$ 72.62
90 Gallon Can, 2 times per week	\$ 134.77	\$ 139.29	\$ 141.05	\$ 144.40	\$ 146.71
1 yrd bin, 1 time per week	\$ 99.90	\$ 103.27	\$ 104.57	\$ 107.01	\$ 108.54
1 yrd bin, 2 times per week	\$ 162.48	\$ 168.06	\$ 170.19	\$ 174.18	\$ 176.49
1 yrd bin, 3 times per week	\$ 225.06	\$ 232.84	\$ 235.80	\$ 241.35	\$ 244.44
1 yrd bin, 4 times per week	\$ 287.64	\$ 297.63	\$ 301.42	\$ 308.52	\$ 312.40
1 yrd bin, 5 times per week	\$ 350.22	\$ 362.42	\$ 367.04	\$ 375.69	\$ 380.35
1.5 yrd bin, 1 time per week	\$ 108.73	\$ 112.46	\$ 113.87	\$ 116.52	\$ 117.96
1.5 yrd bin, 2 times per week	\$ 171.53	\$ 177.53	\$ 179.78	\$ 183.95	\$ 185.91
1.5 yrd bin, 3 times per week	\$ 234.32	\$ 242.61	\$ 245.68	\$ 251.38	\$ 253.86
1.5 yrd bin, 4 times per week	\$ 297.13	\$ 307.69	\$ 311.60	\$ 318.82	\$ 321.82
1.5 yrd bin, 5 times per week	\$ 359.92	\$ 372.77	\$ 377.51	\$ 386.25	\$ 389.77
2 yrd bin, 1 time per week	\$ 127.60	\$ 132.02	\$ 133.68	\$ 136.78	\$ 138.35
2 yrd bin, 2 times per week	\$ 209.17	\$ 216.56	\$ 219.30	\$ 224.38	\$ 226.60
2 yrd bin, 3 times per week	\$ 290.94	\$ 301.30	\$ 305.12	\$ 312.18	\$ 315.05
2 yrd bin, 4 times per week	\$ 372.41	\$ 385.74	\$ 390.64	\$ 399.67	\$ 403.19
2 yrd bin, 5 times per week	\$ 454.18	\$ 470.48	\$ 476.47	\$ 487.49	\$ 491.65
3 yrd bin, 1 time per week	\$ 165.33	\$ 171.14	\$ 173.30	\$ 177.31	\$ 179.14
3 yrd bin, 2 times per week	\$ 281.47	\$ 291.51	\$ 295.21	\$ 302.03	\$ 304.70
3 yrd bin, 3 times per week	\$ 397.88	\$ 412.18	\$ 417.41	\$ 427.04	\$ 430.56
3 yrd bin, 4 times per week	\$ 514.10	\$ 532.65	\$ 539.42	\$ 551.86	\$ 556.22
3 yrd bin, 5 times per week	\$ 630.52	\$ 653.32	\$ 661.63	\$ 676.89	\$ 682.09
3 yrd bin, 6 times per week	\$ 746.83	\$ 773.88	\$ 783.73	\$ 801.80	\$ 807.84
4 yrd bin, 1 time per week	\$ 240.30	\$ 248.71	\$ 251.87	\$ 257.75	\$ 260.63
4 yrd bin, 2 times per week	\$ 391.06	\$ 405.01	\$ 410.16	\$ 419.67	\$ 423.58
4 yrd bin, 3 times per week	\$ 542.13	\$ 561.61	\$ 568.76	\$ 581.91	\$ 586.87
4 yrd bin, 4 times per week	\$ 693.10	\$ 718.11	\$ 727.25	\$ 744.05	\$ 750.04
4 yrd bin, 5 times per week	\$ 843.96	\$ 874.50	\$ 885.64	\$ 906.08	\$ 913.11
4 yrd bin, 6 times per week	\$ 994.92	\$ 1,030.99	\$ 1,044.12	\$ 1,068.21	\$ 1,076.27
<u>Rolloff Rate</u>					
10 yrd box - concrete	\$ 222.31	\$ 229.82	\$ 232.85	\$ 238.67	\$ 243.45
20 yrd box	\$ 360.05	\$ 373.89	\$ 381.95	\$ 392.83	\$ 397.61
30 yrd box	\$ 451.16	\$ 468.91	\$ 479.79	\$ 493.78	\$ 499.04
40 yrd box	\$ 544.49	\$ 566.22	\$ 579.96	\$ 597.12	\$ 602.91
Compactor Service	\$ 260.78	\$ 269.59	\$ 273.14	\$ 279.96	\$ 285.58

Appendix A

Paso Robles Waste Disposal, Inc.

collection rate application 2014 - 2018

Item Description	Projected 12/31/2015	Projected 12/31/2016	Projected 12/31/2017	Projected 12/31/2018	Projected 12/31/2019
Revenue	5,489,570.70	6,136,393.20	6,343,736.63	6,427,244.82	6,587,755.56
Total Revenue	5,489,571	6,136,393	6,343,737	6,427,245	6,587,756
Operating Expenses					
Automobile	134,579	134,579	134,579	134,579	134,579
Depreciation	441,940	491,401	497,397	540,764	540,764
Equipment rental	48,543	48,543	48,543	48,543	48,543
Franchise fee	633,301	708,985	734,030	745,733	764,192
Fuel expense	468,388	468,388	468,388	468,388	468,388
Green waste processing	144,017	158,419	174,261	191,687	210,856
Insurance	304,596	343,280	388,250	440,663	500,153
Landfill	721,550	727,425	733,550	739,925	746,300
Licenses and fees	30,460	30,460	30,460	30,460	30,460
Miscellaneous	13,460	13,460	13,460	13,460	13,460
Other	6,592	6,592	6,592	6,592	6,592
Payroll taxes	78,770	78,770	78,770	78,770	78,770
Profit sharing plan	81,635	81,635	81,635	81,635	81,635
Profit sharing administration	3,981	3,981	3,981	3,981	3,981
Recycling expense	14,831	14,831	14,831	14,831	14,831
Rent	42,000	42,000	42,000	42,000	42,000
Repairs and maintenance	60,089	60,089	60,089	60,089	60,089
Shop	22,029	22,029	22,029	22,029	22,029
Sorting and processing	-	-	-	-	-
Transportation	23,046	23,046	23,046	23,046	23,046
Uniform	23,384	23,384	23,384	23,384	23,384
Wage and employee benefits	937,366	937,366	937,366	937,366	937,366
Total Operating Expenses	4,234,558	4,418,664	4,516,641	4,647,926	4,751,418
General and Admin Expense					
Advertising and promotion	46,530	46,530	46,530	46,530	46,530
Amortization	400	400	400	400	400
Bad debt	10,681	10,681	10,681	10,681	10,681
bank charges	29,597	29,597	29,597	29,597	29,597
Computer support	31,297	31,297	31,297	31,297	31,297
Depreciation	-	-	-	-	-
Director fees	-	-	-	-	-
Dues and subscriptions	27,837	27,837	27,837	27,837	27,837
Employee gift	45,000	45,000	45,000	45,000	45,000
Insurance	72,930	82,192	92,959	105,565	119,879
Interest	20,470	20,470	20,470	20,470	20,470
Legal and accounting	185,485	220,485	185,485	185,485	185,485
Miscellaneous	3,572	3,572	3,572	3,572	3,572
Office expense	77,043	77,043	77,043	77,043	77,043
Office wage and benefits	177,628	177,628	177,628	177,628	177,628
Officer wages	174,614	174,614	174,614	174,614	174,614
Contract negotiated expenses	50,000	50,000	50,000	50,000	50,000
Outside services	21,996	21,996	21,996	21,996	21,996
Payroll taxes	28,164	28,164	28,164	28,164	28,164
Profit sharing plan	40,447	40,447	40,447	40,447	40,447
Rent	42,000	42,000	42,000	42,000	42,000
Tax and license	12,456	12,456	12,456	12,456	12,456
Telephone and utility	87,035	87,035	87,035	87,035	87,035
Migration expense fee	37,413	41,822	43,235	43,804	44,898
Travel and entertainment	19,433	19,433	19,433	19,433	19,433
Revenue loss due to Sept. 2015 rate implemetaion	46,167				
General and Admin Expense	1,288,196	1,290,699	1,267,879	1,281,054	1,296,462
Total Expenses	5,522,754	5,709,363	5,784,520	5,928,980	6,047,880
Operating Ratio	613,639	634,374	642,724	658,776	671,987
Net Income (loss) exclud. O.R.	(646,823)	(207,343)	(83,508)	(160,511)	(132,112)
	5,489,571	6,136,393	6,343,737	6,427,245	6,587,756
Required Rate Adjustment	11.78%	3.38%	1.32%	2.50%	2.01%

Appendix A

Rates - Effective date September 1, 2015

Container Size	2014 Service Rate w/Franchise Fee	2014 Franchise Fee	2014 service rate without Franchise Fee	2014 Surcharge	2014 IWM	2014 Service rate total	2015 service rate % increase	2015 Service Rate w/Franchise Fee	Disposal cost increase 2015	2015 Franchise Fee	2015 service rate without Franchise Fee	2015 Surcharge	2015 IWM	2015 Service rate total
Residential rates														
20 Gallon Automated at Curb	24.00	2.67	21.33	1.10	0.30	25.40	2.81%	24.68	0.04	2.84	21.84	1.10	0.30	\$ 26.11
40 Gallon Automated at Curb	25.02	2.78	22.24	1.10	0.30	26.42	11.78%	27.97	0.07	3.22	24.75	1.10	0.30	\$ 29.44
60 Gallon Automated at Curb	33.17	3.69	29.48	1.10	0.30	34.57	11.78%	37.08	0.12	4.26	32.81	1.10	0.30	\$ 38.60
90 Gallon Automated at Curb	36.73	4.09	32.64	1.10	0.30	38.13	11.78%	41.06	0.18	4.72	36.34	1.10	0.30	\$ 42.63
Commercial Rate														
40 Gallon Can, 1 time per week	30.41	3.38	27.03	2.34	0.61	33.36	11.78%	33.99	\$ 0.08	3.91	30.08	2.34	0.61	\$ 37.02
40 Gallon Can, 2 times per week	53.43	5.94	47.49	2.34	1.07	56.84	11.78%	59.73	\$ 0.16	6.87	52.86	2.34	1.07	\$ 63.30
60 Gallon Can, 1 time per week	45.02	5.01	40.01	2.34	0.90	48.26	11.78%	50.32	\$ 0.13	5.79	44.54	2.34	0.90	\$ 53.70
60 Gallon Can, 2 times per week	86.05	9.57	76.48	2.34	1.72	90.11	11.78%	96.19	\$ 0.27	11.06	85.13	2.34	1.72	\$ 100.52
90 Gallon Can, 1 time per week	56.49	6.28	50.21	2.34	1.13	59.96	11.78%	63.15	\$ 0.20	7.26	55.88	2.34	1.13	\$ 66.82
90 Gallon Can, 2 times per week	116.04	12.91	103.13	2.34	2.32	120.70	11.78%	129.71	\$ 0.40	14.92	114.80	2.34	2.32	\$ 134.77
1 yrd bin, 1 time per week	85.36	9.50	75.86	2.34	1.71	89.41	11.78%	95.42	\$ 0.43	10.97	84.44	2.34	1.71	\$ 99.90
1 yrd bin, 2 times per week	139.98	15.57	124.41	2.34	2.80	145.12	11.78%	156.47	\$ 0.87	17.99	138.48	2.34	2.80	\$ 162.48
1 yrd bin, 3 times per week	194.60	21.65	172.95	2.34	3.89	200.83	11.78%	217.53	\$ 1.30	25.02	192.51	2.34	3.89	\$ 225.06
1 yrd bin, 4 times per week	249.22	27.73	221.49	2.34	4.98	256.54	11.78%	278.58	\$ 1.73	32.04	246.55	2.34	4.98	\$ 287.64
1 yrd bin, 5 times per week	303.84	33.80	270.04	2.34	6.08	312.26	11.78%	339.64	\$ 2.17	39.06	300.58	2.34	6.08	\$ 350.22
1.5 yrd bin, 1 time per week	92.93	10.34	82.59	2.34	1.86	97.13	11.78%	103.88	\$ 0.65	11.95	91.93	2.34	1.86	\$ 108.73
1.5 yrd bin, 2 times per week	147.55	16.41	131.14	2.34	2.95	152.84	11.78%	164.94	\$ 1.30	18.97	145.97	2.34	2.95	\$ 171.53
1.5 yrd bin, 3 times per week	202.17	22.49	179.68	2.34	4.04	208.55	11.78%	225.99	\$ 1.95	25.99	200.00	2.34	4.04	\$ 234.32
1.5 yrd bin, 4 times per week	256.79	28.57	228.22	2.34	5.14	264.27	11.78%	287.05	\$ 2.60	33.01	254.04	2.34	5.14	\$ 297.13
1.5 yrd bin, 5 times per week	311.41	34.64	276.77	2.34	6.23	319.98	11.78%	348.10	\$ 3.25	40.03	308.07	2.34	6.23	\$ 359.92
2 yrd bin, 1 time per week	109.32	12.16	97.16	2.34	2.19	113.85	11.78%	122.20	\$ 0.87	14.05	108.15	2.34	2.19	\$ 127.60
2 yrd bin, 2 times per week	180.25	20.05	160.20	2.34	3.61	186.20	11.78%	201.49	\$ 1.73	23.17	178.32	2.34	3.61	\$ 209.17
2 yrd bin, 3 times per week	251.35	27.96	223.39	2.34	5.03	258.72	11.78%	280.97	\$ 2.60	32.31	248.65	2.34	5.03	\$ 290.94
2 yrd bin, 4 times per week	322.20	35.84	286.36	2.34	6.44	330.98	11.78%	360.16	\$ 3.47	41.42	318.75	2.34	6.44	\$ 372.41
2 yrd bin, 5 times per week	393.30	43.75	349.55	2.34	7.87	403.51	11.78%	439.64	\$ 4.33	50.56	389.08	2.34	7.87	\$ 454.18
3 yrd bin, 1 time per week	142.11	15.81	126.30	2.34	2.84	147.29	11.78%	158.85	\$ 1.30	18.27	140.59	2.34	2.84	\$ 165.33
3 yrd bin, 2 times per week	243.03	27.04	215.99	2.34	4.86	250.23	11.78%	271.67	\$ 2.60	31.24	240.42	2.34	4.86	\$ 281.47
3 yrd bin, 3 times per week	344.20	38.29	305.91	2.34	6.88	353.42	11.78%	384.76	\$ 3.90	44.25	340.51	2.34	6.88	\$ 397.88
3 yrd bin, 4 times per week	445.20	49.53	395.67	2.34	8.90	456.44	11.78%	497.66	\$ 5.20	57.23	440.43	2.34	8.90	\$ 514.10
3 yrd bin, 5 times per week	546.37	60.78	485.59	2.34	10.93	559.64	11.78%	610.75	\$ 6.50	70.24	540.51	2.34	10.93	\$ 630.52
3 yrd bin, 6 times per week	647.45	72.03	575.42	2.34	12.95	662.74	11.78%	723.74	\$ 7.80	83.23	640.51	2.34	12.95	\$ 746.83
4 yrd bin, 1 time per week	207.61	23.10	184.51	2.34	4.15	214.10	11.78%	232.07	\$ 1.73	26.69	205.38	2.34	4.15	\$ 240.30
4 yrd bin, 2 times per week	338.59	37.67	300.92	2.34	6.77	347.70	11.78%	378.49	\$ 3.47	43.53	334.96	2.34	6.77	\$ 391.06
4 yrd bin, 3 times per week	469.83	52.27	417.56	2.34	9.40	481.57	11.78%	525.19	\$ 5.20	60.40	464.79	2.34	9.40	\$ 542.13
4 yrd bin, 4 times per week	600.99	66.86	534.13	2.34	12.02	615.35	11.78%	671.80	\$ 6.93	77.26	594.55	2.34	12.02	\$ 693.10
4 yrd bin, 5 times per week	732.06	81.44	650.62	2.34	14.64	749.04	11.78%	818.32	\$ 8.67	94.11	724.21	2.34	14.64	\$ 843.96
4 yrd bin, 6 times per week	863.21	96.03	767.18	2.34	17.26	882.81	11.78%	964.92	\$ 10.40	110.97	853.95	2.34	17.26	\$ 994.92
Container Size	2014 Service Rate w/Franchise Fee	2014 Franchise Fee	2014 service rate without Franchise Fee	2014 Dump	MMA Fee	2014 total	2015 service rate % increase	2015 Service Rate w/Franchise Fee	Disposal cost 2015	2015 Franchise Fee	2015 service rate without Franchise Fee	IWM calc 2% service	2015 Service rate total	
Rolloff Rate														
10 yrd box - concrete	194.98	21.69	173.29	-	3.90	\$198.88	11.78%	\$ 217.95	0	25.06	192.89	4.36	222.31	
20 yrd box	194.98	21.69	173.29	129.64	6.49	\$331.11	11.78%	\$ 217.95	135.04	25.06	192.89	7.06	360.05	
30 yrd box	214.48	23.86	190.62	194.46	8.18	\$417.12	11.78%	\$ 239.75	202.56	27.57	212.18	8.85	451.16	
40 yrd box	235.93	26.25	209.68	259.28	9.90	\$505.11	11.78%	\$ 263.73	270.08	30.33	233.40	10.68	544.49	
Compactor Service	228.72	25.45	203.27	-	8.87	\$237.59	11.78%	\$ 255.67	-	29.40	226.27	5.11	260.78	

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Rates - Effective date September 1, 2016

Container Size	2015 Service Rate w/Franchise Fee	2015 Franchise Fee	2015 service rate without Franchise Fee	2015 Surcharge	2015 IWM	2015 Service rate total	2016 service rate % increase	2016 Service Rate w/Franchise Fee	Disposal cost increase 2016	2016 Franchise Fee	2016 service rate without Franchise Fee	2016 Surcharge	2016 IWM	2016 Service rate total
Residential rates														
20 Gallon Automated at Curb	24.68	2.84	21.84	1.10	0.30	26.08	3.38%	25.51	0.05	2.93	22.58	1.10	0.30	\$ 26.96
40 Gallon Automated at Curb	27.97	3.22	24.75	1.10	0.30	29.37	3.38%	28.91	0.10	3.33	25.59	1.10	0.30	\$ 30.41
60 Gallon Automated at Curb	37.08	4.26	32.81	1.10	0.30	38.48	3.38%	38.33	0.16	4.41	33.92	1.10	0.30	\$ 39.89
90 Gallon Automated at Curb	41.06	4.72	36.34	1.10	0.30	42.46	3.38%	42.45	0.24	4.88	37.56	1.10	0.30	\$ 44.09
Commercial Rate														
40 Gallon Can, 1 time per week	33.99	3.91	30.08	2.34	0.61	36.94	3.38%	35.14	\$ 0.11	4.04	31.10	2.34	0.61	\$ 38.20
40 Gallon Can, 2 times per week	59.73	6.87	52.86	2.34	1.07	63.14	3.38%	61.74	\$ 0.22	7.10	54.64	2.34	1.07	\$ 65.37
60 Gallon Can, 1 time per week	50.32	5.79	44.54	2.34	0.90	53.56	3.38%	52.03	\$ 0.18	5.98	46.04	2.34	0.90	\$ 55.44
60 Gallon Can, 2 times per week	96.19	11.06	85.13	2.34	1.72	100.25	3.38%	99.44	\$ 0.35	11.44	88.00	2.34	1.72	\$ 103.85
90 Gallon Can, 1 time per week	63.15	7.26	55.88	2.34	1.13	66.62	3.38%	65.28	\$ 0.27	7.51	57.77	2.34	1.13	\$ 69.02
90 Gallon Can, 2 times per week	129.71	14.92	114.80	2.34	2.32	134.37	3.38%	134.10	\$ 0.53	15.42	118.67	2.34	2.32	\$ 139.29
1 yrd bin, 1 time per week	95.42	10.97	84.44	2.34	1.71	99.46	3.38%	98.64	\$ 0.58	11.34	87.30	2.34	1.71	\$ 103.27
1 yrd bin, 2 times per week	156.47	17.99	138.48	2.34	2.80	161.61	3.38%	161.76	\$ 1.16	18.60	143.16	2.34	2.80	\$ 168.06
1 yrd bin, 3 times per week	217.53	25.02	192.51	2.34	3.89	223.76	3.38%	224.88	\$ 1.73	25.86	199.02	2.34	3.89	\$ 232.84
1 yrd bin, 4 times per week	278.58	32.04	246.55	2.34	4.98	285.91	3.38%	288.00	\$ 2.31	33.12	254.88	2.34	4.98	\$ 297.63
1 yrd bin, 5 times per week	339.64	39.06	300.58	2.34	6.08	348.06	3.38%	351.12	\$ 2.89	40.38	310.74	2.34	6.08	\$ 362.42
1.5 yrd bin, 1 time per week	103.88	11.95	91.93	2.34	1.86	108.08	3.38%	107.39	\$ 0.87	12.35	95.04	2.34	1.86	\$ 112.46
1.5 yrd bin, 2 times per week	164.94	18.97	145.97	2.34	2.95	170.23	3.38%	170.51	\$ 1.73	19.61	150.90	2.34	2.95	\$ 177.53
1.5 yrd bin, 3 times per week	225.99	25.99	200.00	2.34	4.04	232.37	3.38%	233.63	\$ 2.60	26.87	206.76	2.34	4.04	\$ 242.61
1.5 yrd bin, 4 times per week	287.05	33.01	254.04	2.34	5.14	294.53	3.38%	296.75	\$ 3.47	34.13	262.62	2.34	5.14	\$ 307.69
1.5 yrd bin, 5 times per week	348.10	40.03	308.07	2.34	6.23	356.67	3.38%	359.86	\$ 4.33	41.38	318.48	2.34	6.23	\$ 372.77
2 yrd bin, 1 time per week	122.20	14.05	108.15	2.34	2.19	126.73	3.38%	126.33	\$ 1.16	14.53	111.80	2.34	2.19	\$ 132.02
2 yrd bin, 2 times per week	201.49	23.17	178.32	2.34	3.61	207.44	3.38%	208.30	\$ 2.31	23.95	184.34	2.34	3.61	\$ 216.56
2 yrd bin, 3 times per week	280.97	32.31	248.65	2.34	5.03	288.34	3.38%	290.46	\$ 3.47	33.40	257.06	2.34	5.03	\$ 301.30
2 yrd bin, 4 times per week	360.16	41.42	318.75	2.34	6.44	368.94	3.38%	372.33	\$ 4.62	42.82	329.52	2.34	6.44	\$ 385.74
2 yrd bin, 5 times per week	439.64	50.56	389.08	2.34	7.87	449.85	3.38%	454.50	\$ 5.78	52.27	402.23	2.34	7.87	\$ 470.48
3 yrd bin, 1 time per week	158.85	18.27	140.59	2.34	2.84	164.03	3.38%	164.22	\$ 1.73	18.89	145.34	2.34	2.84	\$ 171.14
3 yrd bin, 2 times per week	271.67	31.24	240.42	2.34	4.86	278.87	3.38%	280.84	\$ 3.47	32.30	248.55	2.34	4.86	\$ 291.51
3 yrd bin, 3 times per week	384.76	44.25	340.51	2.34	6.88	393.98	3.38%	397.76	\$ 5.20	45.74	352.01	2.34	6.88	\$ 412.18
3 yrd bin, 4 times per week	497.66	57.23	440.43	2.34	8.90	508.90	3.38%	514.47	\$ 6.93	59.16	455.31	2.34	8.90	\$ 532.65
3 yrd bin, 5 times per week	610.75	70.24	540.51	2.34	10.93	624.02	3.38%	631.38	\$ 8.67	72.61	558.77	2.34	10.93	\$ 653.32
3 yrd bin, 6 times per week	723.74	83.23	640.51	2.34	12.95	739.03	3.38%	748.19	\$ 10.40	86.04	662.15	2.34	12.95	\$ 773.88
4 yrd bin, 1 time per week	232.07	26.69	205.38	2.34	4.15	238.56	3.38%	239.91	\$ 2.31	27.59	212.32	2.34	4.15	\$ 248.71
4 yrd bin, 2 times per week	378.49	43.53	334.96	2.34	6.77	387.60	3.38%	391.27	\$ 4.62	45.00	346.28	2.34	6.77	\$ 405.01
4 yrd bin, 3 times per week	525.19	60.40	464.79	2.34	9.40	536.93	3.38%	542.93	\$ 6.93	62.44	480.50	2.34	9.40	\$ 561.61
4 yrd bin, 4 times per week	671.80	77.26	594.55	2.34	12.02	686.16	3.38%	694.50	\$ 9.24	79.87	614.63	2.34	12.02	\$ 718.11
4 yrd bin, 5 times per week	818.32	94.11	724.21	2.34	14.64	835.30	3.38%	845.97	\$ 11.56	97.29	748.68	2.34	14.64	\$ 874.50
4 yrd bin, 6 times per week	964.92	110.97	853.95	2.34	17.26	984.52	3.38%	997.52	\$ 13.87	114.72	882.81	2.34	17.26	\$ 1,030.99
Container Size	2015 Service Rate w/Franchise Fee	2015 Franchise Fee	2015 service rate without Franchise Fee	2015 Dump	MMA Fee	2015 total	2016 service rate % increase	2016 Service Rate w/Franchise Fee	Disposal cost 2016	2016 Franchise Fee	2016 service rate without Franchise Fee	IWM calc 2% service	2016 Service rate total	
Rolloff Rate														
10 yrd box - concrete	217.95	25.06	192.89	-	4.36	222.31	3.38%	\$ 225.32	0	25.91	199.41	4.51	229.82	
20 yrd box	217.95	25.06	192.89	135.04	7.06	360.05	3.38%	\$ 225.32	141.24	25.91	199.41	7.33	373.89	
30 yrd box	239.75	27.57	212.18	202.56	8.85	451.16	3.38%	\$ 247.85	211.86	28.50	219.35	9.19	468.91	
40 yrd box	263.73	30.33	233.40	270.08	10.68	544.49	3.38%	\$ 272.64	282.48	31.35	241.29	11.10	566.22	
Compactor Service	255.67	29.40	226.27	-	5.11	260.78	3.38%	\$ 264.31		30.40	233.91	5.29	269.59	

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Container Size	2016 Service Rate w/Franchise Fee	2016 Franchise Fee	2016 service rate without Franchise Fee	2016 Surcharge	2016 IWM	2016 Service rate total	2017 service rate % increase	2017 Service Rate w/Franchise Fee	Disposal cost increase 2017	2017 Franchise Fee	2017 service rate without Franchise Fee	2017 Surcharge	2017 IWM	2017 Service rate total
Residential rates														
20 Gallon Automated at Curb	25.51	2.93	22.58	1.10	0.30	26.91	1.32%	25.84	0.05	2.97	22.87	1.10	0.30	\$ 27.29
40 Gallon Automated at Curb	28.91	3.33	25.59	1.10	0.30	30.31	1.32%	29.29	0.10	3.37	25.92	1.10	0.30	\$ 30.79
60 Gallon Automated at Curb	38.33	4.41	33.92	1.10	0.30	39.73	1.32%	38.84	0.16	4.47	34.37	1.10	0.30	\$ 40.40
90 Gallon Automated at Curb	42.45	4.88	37.56	1.10	0.30	43.85	1.32%	43.00	0.24	4.95	38.06	1.10	0.30	\$ 44.65
Commercial Rate														
40 Gallon Can, 1 time per week	35.14	4.04	31.10	2.34	0.61	38.09	1.32%	35.60	\$ 0.11	4.09	31.51	2.34	0.61	\$ 38.66
40 Gallon Can, 2 times per week	61.74	7.10	54.64	2.34	1.07	65.15	1.32%	62.56	\$ 0.22	7.19	55.36	2.34	1.07	\$ 66.18
60 Gallon Can, 1 time per week	52.03	5.98	46.04	2.34	0.90	55.27	1.32%	52.71	\$ 0.18	6.06	46.65	2.34	0.90	\$ 56.13
60 Gallon Can, 2 times per week	99.44	11.44	88.00	2.34	1.72	103.50	1.32%	100.75	\$ 0.35	11.59	89.16	2.34	1.72	\$ 105.16
90 Gallon Can, 1 time per week	65.28	7.51	57.77	2.34	1.13	68.75	1.32%	66.14	\$ 0.27	7.61	58.53	2.34	1.13	\$ 69.87
90 Gallon Can, 2 times per week	134.10	15.42	118.67	2.34	2.32	138.76	1.32%	135.86	\$ 0.53	15.62	120.24	2.34	2.32	\$ 141.05
1 yrd bin, 1 time per week	98.64	11.34	87.30	2.34	1.71	102.69	1.32%	99.94	\$ 0.58	11.49	88.45	2.34	1.71	\$ 104.57
1 yrd bin, 2 times per week	161.76	18.60	143.16	2.34	2.80	166.90	1.32%	163.89	\$ 1.16	18.85	145.04	2.34	2.80	\$ 170.19
1 yrd bin, 3 times per week	224.88	25.86	199.02	2.34	3.89	231.11	1.32%	227.84	\$ 1.73	26.20	201.64	2.34	3.89	\$ 235.80
1 yrd bin, 4 times per week	288.00	33.12	254.88	2.34	4.98	295.32	1.32%	291.79	\$ 2.31	33.56	258.23	2.34	4.98	\$ 301.42
1 yrd bin, 5 times per week	351.12	40.38	310.74	2.34	6.08	359.53	1.32%	355.74	\$ 2.89	40.91	314.83	2.34	6.08	\$ 367.04
1.5 yrd bin, 1 time per week	107.39	12.35	95.04	2.34	1.86	111.59	1.32%	108.80	\$ 0.87	12.51	96.29	2.34	1.86	\$ 113.87
1.5 yrd bin, 2 times per week	170.51	19.61	150.90	2.34	2.95	175.80	1.32%	172.75	\$ 1.73	19.87	152.89	2.34	2.95	\$ 179.78
1.5 yrd bin, 3 times per week	233.63	26.87	206.76	2.34	4.04	240.01	1.32%	236.70	\$ 2.60	27.22	209.48	2.34	4.04	\$ 245.68
1.5 yrd bin, 4 times per week	296.75	34.13	262.62	2.34	5.14	304.23	1.32%	300.65	\$ 3.47	34.58	268.08	2.34	5.14	\$ 311.60
1.5 yrd bin, 5 times per week	359.86	41.38	318.48	2.34	6.23	368.43	1.32%	364.60	\$ 4.33	41.93	322.67	2.34	6.23	\$ 377.51
2 yrd bin, 1 time per week	126.33	14.53	111.80	2.34	2.19	130.86	1.32%	127.99	\$ 1.16	14.72	113.27	2.34	2.19	\$ 133.88
2 yrd bin, 2 times per week	208.30	23.95	184.34	2.34	3.61	214.25	1.32%	211.04	\$ 2.31	24.27	186.77	2.34	3.61	\$ 219.30
2 yrd bin, 3 times per week	290.46	33.40	257.06	2.34	5.03	297.83	1.32%	294.28	\$ 3.47	33.84	260.44	2.34	5.03	\$ 305.12
2 yrd bin, 4 times per week	372.33	42.82	329.52	2.34	6.44	381.11	1.32%	377.24	\$ 4.62	43.38	333.85	2.34	6.44	\$ 390.64
2 yrd bin, 5 times per week	454.50	52.27	402.23	2.34	7.87	464.71	1.32%	460.48	\$ 5.78	52.96	407.52	2.34	7.87	\$ 476.47
3 yrd bin, 1 time per week	164.22	18.89	145.34	2.34	2.84	169.40	1.32%	166.38	\$ 1.73	19.13	147.25	2.34	2.84	\$ 173.30
3 yrd bin, 2 times per week	280.84	32.30	248.55	2.34	4.86	288.04	1.32%	284.54	\$ 3.47	32.72	251.82	2.34	4.86	\$ 295.21
3 yrd bin, 3 times per week	397.76	45.74	352.01	2.34	6.88	406.98	1.32%	402.99	\$ 5.20	46.34	356.65	2.34	6.88	\$ 417.41
3 yrd bin, 4 times per week	514.47	59.16	455.31	2.34	8.90	525.71	1.32%	521.24	\$ 6.93	59.94	461.30	2.34	8.90	\$ 539.42
3 yrd bin, 5 times per week	631.38	72.61	558.77	2.34	10.93	644.65	1.32%	639.70	\$ 8.67	73.56	566.13	2.34	10.93	\$ 661.63
3 yrd bin, 6 times per week	748.19	86.04	662.15	2.34	12.95	763.48	1.32%	758.04	\$ 10.40	87.17	670.87	2.34	12.95	\$ 783.73
4 yrd bin, 1 time per week	239.91	27.59	212.32	2.34	4.15	246.40	1.32%	243.07	\$ 2.31	27.95	215.12	2.34	4.15	\$ 251.87
4 yrd bin, 2 times per week	391.27	45.00	346.28	2.34	6.77	400.38	1.32%	396.42	\$ 4.62	45.59	350.84	2.34	6.77	\$ 410.16
4 yrd bin, 3 times per week	542.93	62.44	480.50	2.34	9.40	554.67	1.32%	550.08	\$ 6.93	63.26	486.82	2.34	9.40	\$ 568.76
4 yrd bin, 4 times per week	694.50	79.87	614.63	2.34	12.02	708.86	1.32%	703.65	\$ 9.24	80.92	622.73	2.34	12.02	\$ 727.25
4 yrd bin, 5 times per week	845.97	97.29	748.68	2.34	14.64	862.95	1.32%	857.10	\$ 11.56	98.57	758.54	2.34	14.64	\$ 885.84
4 yrd bin, 6 times per week	997.52	114.72	882.81	2.34	17.26	1,017.12	1.32%	1,010.65	\$ 13.87	116.23	894.43	2.34	17.26	\$ 1,044.12
Container Size	2016 Service Rate w/Franchise Fee	2016 Franchise Fee	2016 service rate without Franchise Fee	2016 Dump	MMA Fee	2016 total	2016 service rate % increase	2017 Service Rate w/Franchise Fee	Disposal cost 2017	2017 Franchise Fee	2017 service rate without Franchise Fee	IWM calc 2% service		2017 Service rate total
Rolloff Rate														
10 yrd box - concrete	225.32	25.91	199.41	-	4.51	229.82	1.32%	\$ 228.28	0	26.25	202.03	4.57		232.85
20 yrd box	225.32	25.91	199.41	141.24	7.33	373.89	1.32%	\$ 228.28	146.18	26.25	202.03	7.49		381.95
30 yrd box	247.85	28.50	219.35	211.86	9.19	468.91	1.32%	\$ 251.12	219.27	28.88	222.24	9.41		479.79
40 yrd box	272.64	31.35	241.29	282.48	11.10	566.22	1.32%	\$ 276.23	292.36	31.77	244.46	11.37		579.96
Compactor Service	264.31	30.40	233.91	-	5.29	269.59	1.32%	\$ 267.79		30.80	236.99	5.36		273.14

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Container Size	2017 Service Rate w/Franchise Fee	2017 Franchise Fee	2017 service rate without Franchise Fee	2017 Surcharge	2017 IWM	2017 Service rate total	2018 service rate % increase	2018 Service Rate w/Franchise Fee	Disposal cost increase 2018	2018 Franchise Fee	2018 service rate without Franchise Fee	2018 Surcharge	2018 IWM	2018 Service rate total
Residential rates														
20 Gallon Automated at Curb	25.84	2.97	22.87	1.10	0.30	27.24	2.50%	26.49	0.05	3.05	23.44	1.10	0.30	\$ 27.94
40 Gallon Automated at Curb	29.29	3.37	25.92	1.10	0.30	30.69	2.50%	30.03	0.10	3.45	26.57	1.10	0.30	\$ 31.52
60 Gallon Automated at Curb	38.84	4.47	34.37	1.10	0.30	40.24	2.50%	39.81	0.16	4.58	35.23	1.10	0.30	\$ 41.37
90 Gallon Automated at Curb	43.00	4.95	38.06	1.10	0.30	44.40	2.50%	44.08	0.24	5.07	39.01	1.10	0.30	\$ 45.72
Commercial Rate														
40 Gallon Can, 1 time per week	35.60	4.09	31.51	2.34	0.61	38.55	2.50%	36.49	\$ 0.10	4.20	32.30	2.34	0.61	\$ 39.54
40 Gallon Can, 2 times per week	62.56	7.19	55.36	2.34	1.07	65.97	2.50%	64.12	\$ 0.20	7.37	56.74	2.34	1.07	\$ 67.73
60 Gallon Can, 1 time per week	52.71	6.06	46.65	2.34	0.90	55.95	2.50%	54.03	\$ 0.16	6.21	47.81	2.34	0.90	\$ 57.43
60 Gallon Can, 2 times per week	100.75	11.59	89.16	2.34	1.72	104.81	2.50%	103.26	\$ 0.33	11.88	91.39	2.34	1.72	\$ 107.65
90 Gallon Can, 1 time per week	66.14	7.61	58.53	2.34	1.13	69.61	2.50%	67.79	\$ 0.24	7.80	59.99	2.34	1.13	\$ 71.50
90 Gallon Can, 2 times per week	135.86	15.62	120.24	2.34	2.32	140.52	2.50%	139.25	\$ 0.49	16.01	123.24	2.34	2.32	\$ 144.40
1 yrd bin, 1 time per week	99.94	11.49	88.45	2.34	1.71	103.99	2.50%	102.44	\$ 0.53	11.78	90.66	2.34	1.71	\$ 107.01
1 yrd bin, 2 times per week	163.89	18.85	145.04	2.34	2.80	169.03	2.50%	167.98	\$ 1.06	19.32	146.66	2.34	2.80	\$ 174.18
1 yrd bin, 3 times per week	227.84	26.20	201.64	2.34	3.89	234.07	2.50%	233.53	\$ 1.59	26.86	206.67	2.34	3.89	\$ 241.35
1 yrd bin, 4 times per week	291.79	33.56	258.23	2.34	4.98	299.11	2.50%	299.08	\$ 2.12	34.39	264.68	2.34	4.98	\$ 308.52
1 yrd bin, 5 times per week	355.74	40.91	314.83	2.34	6.08	364.16	2.50%	364.62	\$ 2.65	41.93	322.69	2.34	6.08	\$ 375.69
1.5 yrd bin, 1 time per week	108.80	12.51	96.29	2.34	1.86	113.00	2.50%	111.52	\$ 0.79	12.82	98.70	2.34	1.86	\$ 116.52
1.5 yrd bin, 2 times per week	172.75	19.87	152.89	2.34	2.95	178.04	2.50%	177.07	\$ 1.59	20.36	156.70	2.34	2.95	\$ 183.95
1.5 yrd bin, 3 times per week	236.70	27.22	209.48	2.34	4.04	243.08	2.50%	242.61	\$ 2.38	27.90	214.71	2.34	4.04	\$ 251.38
1.5 yrd bin, 4 times per week	300.65	34.58	266.08	2.34	5.14	308.13	2.50%	308.16	\$ 3.18	35.44	272.72	2.34	5.14	\$ 318.82
1.5 yrd bin, 5 times per week	364.60	41.93	322.67	2.34	6.23	373.17	2.50%	373.71	\$ 3.97	42.98	330.73	2.34	6.23	\$ 386.25
2 yrd bin, 1 time per week	127.99	14.72	113.27	2.34	2.19	132.52	2.50%	131.19	\$ 1.06	15.09	116.10	2.34	2.19	\$ 136.78
2 yrd bin, 2 times per week	211.04	24.27	186.77	2.34	3.61	216.99	2.50%	216.31	\$ 2.12	24.88	191.43	2.34	3.61	\$ 224.38
2 yrd bin, 3 times per week	294.28	33.84	260.44	2.34	5.03	301.65	2.50%	301.63	\$ 3.18	34.69	266.94	2.34	5.03	\$ 312.18
2 yrd bin, 4 times per week	377.24	43.38	333.85	2.34	6.44	386.02	2.50%	386.66	\$ 4.24	44.47	342.19	2.34	6.44	\$ 399.67
2 yrd bin, 5 times per week	460.48	52.96	407.52	2.34	7.87	470.69	2.50%	471.98	\$ 5.30	54.28	417.70	2.34	7.87	\$ 487.49
3 yrd bin, 1 time per week	166.38	19.13	147.25	2.34	2.84	171.56	2.50%	170.54	\$ 1.59	19.61	150.93	2.34	2.84	\$ 177.31
3 yrd bin, 2 times per week	284.54	32.72	251.82	2.34	4.86	291.74	2.50%	291.65	\$ 3.18	33.54	258.11	2.34	4.86	\$ 302.03
3 yrd bin, 3 times per week	402.99	46.34	356.65	2.34	6.88	412.21	2.50%	413.06	\$ 4.77	47.50	365.56	2.34	6.88	\$ 427.04
3 yrd bin, 4 times per week	521.24	59.94	461.30	2.34	8.90	532.48	2.50%	534.26	\$ 6.36	61.44	472.82	2.34	8.90	\$ 551.86
3 yrd bin, 5 times per week	639.70	73.56	566.13	2.34	10.93	652.97	2.50%	655.67	\$ 7.94	75.40	580.27	2.34	10.93	\$ 676.89
3 yrd bin, 6 times per week	758.04	87.17	670.87	2.34	12.95	773.33	2.50%	776.97	\$ 9.53	89.35	687.62	2.34	12.95	\$ 801.80
4 yrd bin, 1 time per week	243.07	27.95	215.12	2.34	4.15	249.56	2.50%	249.14	\$ 2.12	28.65	220.49	2.34	4.15	\$ 257.75
4 yrd bin, 2 times per week	396.42	45.59	350.84	2.34	6.77	405.53	2.50%	406.32	\$ 4.24	46.73	359.60	2.34	6.77	\$ 419.67
4 yrd bin, 3 times per week	550.08	63.26	486.82	2.34	9.40	561.82	2.50%	563.82	\$ 6.36	64.84	498.98	2.34	9.40	\$ 581.91
4 yrd bin, 4 times per week	703.65	80.92	622.73	2.34	12.02	718.01	2.50%	721.22	\$ 8.47	82.94	638.28	2.34	12.02	\$ 744.05
4 yrd bin, 5 times per week	857.10	98.57	758.54	2.34	14.64	874.08	2.50%	878.51	\$ 10.59	101.03	777.48	2.34	14.64	\$ 906.08
4 yrd bin, 6 times per week	1,010.65	116.23	894.43	2.34	17.26	1,030.25	2.50%	1,035.89	\$ 12.71	119.13	916.77	2.34	17.26	\$ 1,068.21
Container Size	2017 Service Rate w/Franchise Fee	2017 Franchise Fee	2017 service rate without Franchise Fee	2017 Dump	MMA Fee	2017 Total	2017 service rate % increase	2018 Service Rate w/Franchise Fee	Disposal cost 2018	2017 Franchise Fee	2017 service rate without Franchise Fee	IWM calc 2% service	2017 Service rate total	
Rolloff Rate														
10 yrd box - concrete	228.28	26.25	202.03	-	4.57	232.85	2.50%	\$ 233.99	0	26.91	207.08	4.68	238.67	
20 yrd box	228.28	26.25	202.03	146.18	7.49	381.95	2.50%	\$ 233.99	151.14	26.91	207.08	7.70	392.83	
30 yrd box	251.12	28.88	222.24	219.27	9.41	479.79	2.50%	\$ 257.39	226.71	29.60	227.79	9.68	493.78	
40 yrd box	276.23	31.77	244.46	292.36	11.37	579.96	2.50%	\$ 283.13	302.28	32.56	250.57	11.71	597.12	
Compactor Service	267.79	30.80	236.99	-	5.36	273.14	2.50%	\$ 274.48		31.56	242.91	5.49	279.96	

Appendix A

Rates - Effective date September 1, 2019

Container Size	2018 Service Rate w/Franchise Fee	2018 Franchise Fee	2018 service rate without Franchise Fee	2018 Surcharge	2018 IWM	2018 Service rate total	2019 service rate % increase	2019 Service Rate w/Franchise Fee	2019 Franchise Fee	2019 service rate without Franchise Fee	2019 Surcharge	2019 IWM	2019 Service rate total
Residential rates													
20 Gallon Automated at Curb	26.49	3.05	23.44	1.10	0.30	27.89	2.01%	27.02	3.11	23.91	1.10	0.30	\$ 28.42
40 Gallon Automated at Curb	30.03	3.45	26.57	1.10	0.30	31.43	2.01%	30.63	3.52	27.11	1.10	0.30	\$ 32.03
60 Gallon Automated at Curb	39.81	4.58	35.23	1.10	0.30	41.21	2.01%	40.60	4.67	35.93	1.10	0.30	\$ 42.00
90 Gallon Automated at Curb	44.08	5.07	39.01	1.10	0.30	45.48	2.01%	44.96	5.17	39.79	1.10	0.30	\$ 46.36
Commercial Rate													
40 Gallon Can, 1 time per week	36.49	4.20	32.30	2.34	0.61	39.44	2.01%	37.23	4.28	32.94	2.34	0.61	\$ 40.18
40 Gallon Can, 2 times per week	64.12	7.37	56.74	2.34	1.07	67.53	2.01%	65.40	7.52	57.88	2.34	1.07	\$ 68.81
60 Gallon Can, 1 time per week	54.03	6.21	47.81	2.34	0.90	57.27	2.01%	55.11	6.34	48.77	2.34	0.90	\$ 58.35
60 Gallon Can, 2 times per week	103.26	11.88	91.39	2.34	1.72	107.32	2.01%	105.34	12.11	93.22	2.34	1.72	\$ 109.40
90 Gallon Can, 1 time per week	67.79	7.80	59.99	2.34	1.13	71.26	2.01%	69.15	7.95	61.20	2.34	1.13	\$ 72.62
90 Gallon Can, 2 times per week	139.25	16.01	123.24	2.34	2.32	143.91	2.01%	142.05	16.34	125.71	2.34	2.32	\$ 146.71
1 yrd bin, 1 time per week	102.44	11.78	90.66	2.34	1.71	106.48	2.01%	104.49	12.02	92.47	2.34	1.71	\$ 108.54
1 yrd bin, 2 times per week	167.98	19.32	148.66	2.34	2.80	173.12	2.01%	171.35	19.71	151.65	2.34	2.80	\$ 176.49
1 yrd bin, 3 times per week	233.53	26.86	206.67	2.34	3.89	239.76	2.01%	238.21	27.39	210.82	2.34	3.89	\$ 244.44
1 yrd bin, 4 times per week	299.08	34.39	264.68	2.34	4.98	306.40	2.01%	305.07	35.08	269.99	2.34	4.98	\$ 312.40
1 yrd bin, 5 times per week	364.62	41.93	322.69	2.34	6.08	373.04	2.01%	371.94	42.77	329.16	2.34	6.08	\$ 380.35
1.5 yrd bin, 1 time per week	111.52	12.82	98.70	2.34	1.86	115.72	2.01%	113.76	13.08	100.67	2.34	1.86	\$ 117.96
1.5 yrd bin, 2 times per week	177.07	20.36	156.70	2.34	2.95	182.36	2.01%	180.62	20.77	159.85	2.34	2.95	\$ 185.91
1.5 yrd bin, 3 times per week	242.61	27.90	214.71	2.34	4.04	248.99	2.01%	247.48	28.46	219.02	2.34	4.04	\$ 253.86
1.5 yrd bin, 4 times per week	308.16	35.44	272.72	2.34	5.14	315.64	2.01%	314.34	36.15	278.19	2.34	5.14	\$ 321.82
1.5 yrd bin, 5 times per week	373.71	42.98	330.73	2.34	6.23	382.28	2.01%	381.20	43.84	337.36	2.34	6.23	\$ 389.77
2 yrd bin, 1 time per week	131.19	15.09	116.10	2.34	2.19	135.72	2.01%	133.82	15.39	118.43	2.34	2.19	\$ 138.35
2 yrd bin, 2 times per week	216.31	24.88	191.43	2.34	3.61	222.26	2.01%	220.65	25.37	195.27	2.34	3.61	\$ 226.60
2 yrd bin, 3 times per week	301.63	34.69	266.94	2.34	5.03	309.00	2.01%	307.68	35.38	272.30	2.34	5.03	\$ 315.05
2 yrd bin, 4 times per week	386.66	44.47	342.19	2.34	6.44	395.44	2.01%	394.41	45.36	349.05	2.34	6.44	\$ 403.19
2 yrd bin, 5 times per week	471.98	54.28	417.70	2.34	7.87	482.19	2.01%	481.44	55.37	426.08	2.34	7.87	\$ 491.65
3 yrd bin, 1 time per week	170.54	19.61	150.93	2.34	2.84	175.72	2.01%	173.96	20.01	153.95	2.34	2.84	\$ 179.14
3 yrd bin, 2 times per week	291.65	33.54	258.11	2.34	4.86	298.85	2.01%	297.50	34.21	263.28	2.34	4.86	\$ 304.70
3 yrd bin, 3 times per week	413.06	47.50	365.56	2.34	6.88	422.28	2.01%	421.34	48.45	372.89	2.34	6.88	\$ 430.56
3 yrd bin, 4 times per week	534.26	61.44	472.82	2.34	8.90	545.50	2.01%	544.98	62.67	482.30	2.34	8.90	\$ 556.22
3 yrd bin, 5 times per week	655.67	75.40	580.27	2.34	10.93	668.94	2.01%	668.82	76.91	591.91	2.34	10.93	\$ 682.09
3 yrd bin, 6 times per week	776.97	89.35	687.62	2.34	12.95	792.26	2.01%	792.55	91.14	701.41	2.34	12.95	\$ 807.84
4 yrd bin, 1 time per week	249.14	28.65	220.49	2.34	4.15	255.63	2.01%	254.14	29.23	224.91	2.34	4.15	\$ 260.63
4 yrd bin, 2 times per week	406.32	46.73	359.60	2.34	6.77	415.43	2.01%	414.47	47.66	366.81	2.34	6.77	\$ 423.58
4 yrd bin, 3 times per week	563.82	64.84	498.98	2.34	9.40	575.56	2.01%	575.13	66.14	508.99	2.34	9.40	\$ 586.87
4 yrd bin, 4 times per week	721.22	82.94	638.28	2.34	12.02	735.58	2.01%	735.68	84.60	651.08	2.34	12.02	\$ 750.04
4 yrd bin, 5 times per week	878.51	101.03	777.48	2.34	14.64	895.49	2.01%	896.13	103.05	793.07	2.34	14.64	\$ 913.11
4 yrd bin, 6 times per week	1,035.89	119.13	916.77	2.34	17.26	1,055.49	2.01%	1,056.67	121.52	935.15	2.34	17.26	\$ 1,076.27
Container Size	2018 Service Rate w/Franchise Fee	2018 Franchise Fee	2018 service rate without Franchise Fee	2018 Dump	IWMA Fee	2018total	2018 service rate % increase	2018 Service Rate w/Franchise Fee	Disposal cost 2018	2018 Franchise Fee	2018 service rate without Franchise Fee	IWM calc 2% service	2018 Service rate total
Rolloff Rate													
10 yrd box - concrete	233.99	26.91	207.08	-	4.57	238.55	2.01%	\$ 238.68	0	27.45	211.23	4.77	243.45
20 yrd box	233.99	26.91	207.08	146.18	7.49	387.65	2.01%	\$ 238.68	151.1	27.45	211.23	7.80	397.61
30 yrd box	257.39	29.60	227.79	219.27	9.41	486.06	2.01%	\$ 262.55	226.7	30.19	232.36	9.79	499.04
40 yrd box	283.13	32.56	250.57	292.36	11.37	586.86	2.01%	\$ 288.81	302.3	33.21	255.59	11.82	602.91
Compactor Service	274.48	31.56	242.91	-	5.36	279.83	2.01%	\$ 279.98		32.20	247.78	5.60	285.58

Appendix B

Exhibit D – Maximum Service Rates

		Other Fees per Occurrence				
		2015	2016	2017	2018	2019
Residential						
40 gl extra p/u at curb	N/A	\$6.87	\$7.28	\$7.53	\$7.76	\$7.95
60 gl extra pickup		\$9.07	\$9.61	\$9.94	\$10.25	\$10.50
90 gl extra p/u at curb		\$10.05	\$10.64	\$11.00	\$11.35	\$11.63
Extra bag		\$3.28	\$3.48	\$3.60	\$3.71	\$3.80
Go Back		\$7.42	\$7.86	\$8.13	\$8.38	\$8.59
Overfull container ^(l)		\$3.28	\$3.48	\$3.60	\$3.71	\$3.80
Additional Residential Recycle/GW container		\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Commercial ^(c, d, h)						
Extra waste, per yard	N/A	\$15.06	\$15.95	\$16.49	\$17.01	\$17.43
3yd rent a bin delivery and removal		\$75.80	\$80.27	\$83.01	\$85.61	\$87.70
3yd rent a bin switch out		\$69.25	\$73.33	\$75.83	\$78.21	\$80.12
4yd rent a bin delivery and removal		\$90.69	\$96.04	\$99.31	\$102.42	\$104.92
4yd rent a bin switch out		\$82.85	\$87.74	\$90.73	\$93.57	\$95.85
Go back		\$12.93	\$13.69	\$14.16	\$14.60	\$14.96
Rent-A-Bin daily rent		\$3.28	\$3.48	\$3.60	\$3.71	\$3.80
Locked Bin - per dump		\$3.28	\$3.48	\$3.60	\$3.71	\$3.80
Delay Charge per hour ^(k)		\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
Overweight Bin Fee per yard ^(e)		\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
Overfull container ^(l)		\$3.28	\$3.48	\$3.60	\$3.71	\$3.80
				--- 1 Yard dump fee ---		
Rolloff						
Bin rent per day ^(l)	N/A	\$5.00	\$5.00	\$5.29	\$5.48	\$5.65
Delay Charge per hour		\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
Non service fee ^(j)		\$125.00	\$125.00	\$125.00	\$125.00	\$125.00
Overweight charge		\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
All						
Removal Fee, stopped service	N/A	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
Collections fee		\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
Failed attempt to removal container up to 3x		\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Unreturned or damaged container	Market price	Company Cost	Company Cost	Company Cost	Company Cost	Company Cost
> 90 Days Past Due Charge per month on delinquent accounts	N/A	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
Compacted Tonnage		\$55.17	\$57.63	\$60.08	\$62.53	\$62.53
Uncompacted Tonnage		\$66.82	\$69.89	\$72.34	\$74.79	\$74.79
Mattress/Boxspring/Sofa		\$14.71	\$14.71	\$15.94	\$15.94	\$15.94
Appliance in Container		\$17.17	\$17.17	\$18.39	\$18.39	\$18.39
Appliance w/Freon in Container		\$30.65	\$30.65	\$34.33	\$34.33	\$34.33
Auto/light truck tires		\$3.68	\$3.68	\$3.98	\$3.98	\$3.98
Commercial truck tire		\$7.36	\$7.36	\$7.66	\$7.66	\$7.66

Notes:

(a) Maximum Service Rates per Council action; Resolution 08-097 dated July 1, 2008.

(b) Proposed rate increase as of June 18, 2015; monthly rates shown are inclusive of IWMA surcharge and property purchase surcharge

(c) Additional Commercial Recycle Container: Commercial refuse service includes a single recycle container of customer's choice up to the volume and frequency of the subscribed refuse service. Customers requesting a recycle container larger than the refuse bin, an additional container, or additional pickup frequency beyond the refuse service frequency will be charged 25% of the difference between customer's current refuse service and the refuse service of the size and frequency requested. (E.g., a customer with 3-yr once per week refuse service may have up to a 3-yr once per week recycle service. If customer wanted a 4-yr recycle once per week, they would be charged 25% of the difference between 3-yr 1X/week service and 4-yr 1X/week service.)

(d) Additional Commercial Green Waste Container: Commercial refuse service includes a single green waste container of customer's choice up to the volume and frequency of the subscribed refuse service. Customers requesting a green waste container larger than the refuse bin, an additional container, or additional pickup frequency beyond the refuse service frequency will be charged 50% of the difference between customer's current refuse service and the refuse service of the size and frequency requested. (E.g., a customer with 3-yr once per week refuse service may have up to a 3-yr once per week green waste service. If customer wanted a 4-yr green waste once per week, they would be charged 50% of the difference between 3-yr 1X/week service and 4-yr 1X/week service.)

(e) Overweight Bin Fee: Applies to refuse bins weighing greater than 300 lbs per yard

(f) Overfull Container Charge: Container lids must be able to fully close.

(g) Roll Off Rates: Service fee applies plus minimum dump fees of two, three, and five tons of disposal for 20-yard, 30-yard, and 40-yard boxes, respectively, at the then-current landfill dump fees. In the event tonnage exceeds the included amount, extra tonnage will be charged at current approved rate

(h) Split Bins: Split bins are commercial bins with a center divider that allows on half of the bin to hold refuse, the other half is for recyclables. Split bins allow recycle service for customers with space for only one bin. Split bins will be charged at 65% the refuse rate for the equivalent sized refuse service.

(i) Daily Rent, Roll-off and Rent-a-bins: Roll-off and Rent-a-bin rates include 10 days of rent beginning the day after delivery or service. After 10 days, the daily rent is applied.

(j) Roll-off non-service fee: Roll-off boxes not serviced within a 30 day period will be charged a \$125 non-service fee in addition to rent.

(k) Delay Charges: Delay charges will be applied to commercial and roll-off customers causing unreasonable delays to the collection vehicle. Examples include requesting the collection truck wait while a car blocking the container is moved, or, requesting the collection truck wait while container is pulled or refilled.

C. Halley; 7/13/15